

HUEDC  
BOARD OF DIRECTORS  
ATTENDANCE RECORD

DATE: October 18, 2016

TIME: 7:00 p.m.

PLACE: 500 West Main Street, Mitchell, IN

MEMBERS PRESENT

Sharon Mitchell  
Billy Joe Walker  
Bill Mitchell  
Mary Stutzman  
Sara Luallen  
Angela Turpin  
Martha Fields  
Greg Taylor  
James Oswalt  
Charlotte Speer  
Gerald Montgomery  
Janie Johnson  
Rosie Wininger  
Don Bowling  
Dave Dedrick  
Reita Nicholson  
Richard Beaty  
Marietta Hager\*  
Karen Jones  
Ava Kinney\*  
Ronnie Pennington  
Jack Mahuron

MEMBERS ABSENT

Mary Alice Brown*	E
Marolyn Holzbog	E
Angela Crecelius	E
Suzanne Brown	E
Herman Campbell*	E
Vicky Bauernfiend	E
Bob Jones	A
Maxine Parks	E
Jim Mathers	E
Louis Korff	E
Lisa Crane	E
Frank Sullivan	E

\* Alternate  
A Absent  
E Excused Absence

STAFF PRESENT: David Miller, Melissa Jeremiah and Ginger Knight

GUEST PRESENT:

HOOSIER UPLANDS ECONOMIC DEVELOPMENT CORPORATION  
BOARD MINUTES

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- I. CALL TO ORDER: The meeting was called to order by Martha Fields, Chairperson.  
Opening Prayer – Pledge of Allegiance.
- II. ROLL CALL/ESTABLISH QUORUM: Roll call was done by Ginger Knight. There were (22) members in attendance. A quorum was present.
- III. APPROVAL OF PREVIOUS MINUTES: No corrections or questions.
- Angela Turpin made the motion to approve September minutes. Billy Joe Walker seconded the motion. MOTION CARRIED
- IV. FINANCIAL REPORT – August Report
- James Oswalt made the motion to approve the August Financial Report as mailed. Richard Beaty seconded the motion. MOTION CARRIED
- V. OLD BUSINESS: N/A
- VI. COMMITTEE REPORTS: N/A
- VII. EXECUTIVE DIRECTORS REPORT: David Miller

REQUIRING BOARD ACTION

1. 2017 Projected Budget

The CEO needs the Board to approve the agency wide projected budget for 2017.

Jack Mahuron made the motion to approve the projected budget for 2017. Greg Taylor seconded the motion. MOTION CARRIED

INFORMATION ONLY:

1. Melissa Jeremiah, RN, CHCE, Director of Operations for Home Health Care and Hospice, educated the Board on the threats/challenges over the next three to five years.

She went over the ever changing reimbursement methods. Medicare is running pilots on value based purchasing, where payments will be more or less for an agency based on Home Health Compare numbers STAR ratings. Our STAR rating is at 2.5

and we would like to see it at a minimum of 3 to 4. The state and national average for STAR rating is 3. We hope to increase our STAR rating by educating staff and increasing chart audits.

Medicare is running a pilot on pre-claim review and it is currently showing a 60 – 80% denial rate. Potentially Medicaid will have a quality based payment system, similar to the STAR ratings.

Hospice payments are also changing, with payments being more for the first 60 days and payments being added if a registered nurse or social worker sees the patient more during the last seven days of life.

Hospice competition is very high in the areas we serve. Our average daily count thus far this year is 21. That is a 16% decrease compared to this time frame in 2015. This means we must be even more vigilant in regards to Hospice expenses, while continuing to meet patient needs.

We are seeing hospitals come up with creative ways to keep as many referrals for themselves vs. referring outside their group. For example, IU Health has their own Medicare program. Home Health experienced our highest census of 224 on 7/15/16. Our average daily count thus far this year is 212 which is a 12% increase compared to this time frame in 2015.

Home Health Care & Hospice regulatory changes requires us to ask more of the medical doctor's we receive referrals from to maintain regulatory compliance. Doctor's must meet patient face to face for Home Health and Hospice, must provide an estimated length of time for services and will potentially require a Medicaid face to face.

2. The CEO informed the Board that he will know more next week on the status of the Loogootee Eagle Place Apartment funding application.
3. The Opera House will be hosting a free Halloween Event on October 28<sup>th</sup> at 6:30 pm.
4. The CEO informed the Board of the investor exit of the Pioneer Creek Apartments on 12/31/16. Hoosier Uplands will retain ownership of the apartments at that time. Tax credit investors only have to remain with the project for 15 years then they have the option to exit out of the partnership.

## PROVIDED MATERIALS

- Program Director's Board Reports
- News Article

VIII. ADJOURN

Richard Beaty made the motion to adjourn the meeting. Reita Nicholson seconded the motion. MOTION CARRIED

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Reita Nicholson, Secretary